



IT Innovators

Business Technology Solutions

Client Success Story



Alliance Funding Group, Inc.

Connecting Remote users to Corporate Headquarters using the Sonicwall SSL Virtual Private Network (VPN).

Customer: Alliance Funding Group, Inc.

Web Site: www.AllianceFunds.com

Customer Size: Approx. 110

Industry: Commercial Lending

Partner: IT Innovators

Partner Web Site:

www.ITinnovators.com

“Allowing our remote users to access our network using a secure connection is a vital part of our business. IT Innovators helped us setup a SSL VPN so that our remote users can access the data at corporate that they need to do their job efficiently and with peace of mind.”

Paul Walecka, IT Director

Customer Profile:

Alliance Funding Group, Inc. provides nationwide equipment financing solutions for the medical and construction industry. They have six offices across the United States.

Business Need:

Alliance Funding Group needed a way for their remote users to be able to securely access the data at the corporate headquarters in Anaheim, CA. They required easy access for their mobile sales force from anywhere simply by using a web browser. Without this data the sales people could not track their data, or see how their leads were doing in the company pipeline. They also needed connectivity into the company's Exchange server and additional systems.

Software and Services:

Microsoft Windows Server 2003

Microsoft XP Professional

Trend Micro Messaging Suite

Solution:

IT Innovators implemented a Sonicwall SSL VPN-2000 into their existing network and integrated it with their existing Sonicwall Pro 3060 firewall. This allows the remote users to access the network 24/7 at their convenience regardless of the time change that remote users encounter. It also only required a browser window with no special key-files, user licenses, or IT resources to configure the mobile device.

Hardware:

Dell PowerEdge 2650

Dell Dimension Workstations

Sonicwall SSL VPN-2000

Sonicwall Pro 3060

Benefits:

Alliance has already increased the efficiency of their sales people with this invaluable solution. It also enables them to offer new sales agents the ability to work from anywhere and gain access to their corporate systems that same day. Alliance can now leverage the benefits of a mobile workforce that connects securely and with reliability.

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www.ITinnovators.com/casestudies

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